# KnowledgePoint

Where learning lives

### About us

In 1997 the KnowledgePoint founders, Paul Gibbons and Andre Philpot recognised that training companies and companies that train are unique in terms of content management and revisions, having special and often urgent requirements for easy, quick and reliable access to training materials.

With over 20 years' experience, KnowledgePoint continues as the preferred supplier and adviser for training companies and organisations in education – bringing learning to life for everyone with knowledge to share.

### KnowledgePoint | CONTENT

An on-demand production and distribution service of training materials in both digital and print format.

### KnowledgePoint | SERVICES

Offerings include learning program design and management, technology platforms to run and measure their success and vendor-led training channel enablement services.



### Print

We have only ever serviced the **learning market** which gives us a unique understanding and expertise of your needs that doesn't exist in any other printer.

Our content services are designed to make the production, fulfillment, distribution and delivery of your content as seamless and stress-free as possible by reducing administration and introducing automation for orders and management information.

2m+

Materials produced per annum

The Results

40k+

Shipments per annum

>98%

On time delivery

We manage the set-up of your files to ensure they are print ready. Our proactive File Management experts will take your supplied material and make it ready for orders and reorders at the click of a button. Every order is proactively monitored and managed throughout its journey, globally.

The Customer Service team are always happy to answer any queries you may have, please feel free to call them +44 (0) 1189 181500 (08:00 – 18:00 Monday to Friday)



# Digital Courseware

Your learning material in a digital format and ready for studying, notetaking and referencing online. All managed centrally and shared securely to protect your intellectual property with strict version control.

We ensure your material is available anytime anywhere, through the cloud or by mobile apps to enable learning to suit the student's needs.

Our proprietary online delivery platform – **MyLiveBook** offers a highly dynamic and flexible presentation of your training materials. Your students can make notes, upload photos, highlight, bookmark content and search content to support their learning experience.

It affords you the flexibility of instructor led-training, with both offline and online versions, and more importantly extends the impact of your training courses before and after their time in the classroom. It is designed to offer an enhanced alternative to print, providing an enriched learning journey for your training delegates.

### "Our aim is to advance the way your training is delivered"

Timed access for individual students, limitations on the content that they can copy and share, and the ability to accept last-minute registrations in real-time.



### Services

KnowledgePoint's Services division is focused on delivering against vendor-led training and certification programs' goals whilst maximising their return on investment.

### "Centre of Channelled Training and Outsourcing Partner of Choice"

The world of learning and development changes fast and we need to change with it. We are here to help you reap the benefits of the changing landscape of education and recommend solutions to support and develop your business. The major advantage of KnowledgePoint's offerings is the combined experience of teaching and corporate training expertise.

### **Benefits of Outsourcing Training Channel and Supporting Services:**

- Enhanced Organisational Efficiency
- Always on Budget
- Partner Satisfaction

- Risk Mitigation and Stability
- Scalability



### Distributor - Outsourcing Partner of Choice:

- Autodesk Learning Partner Program
- Unity Authorized Training Partner & Academic Alliance Programs
- Asset Wisdom

Scale reach to more students

Deliver against vendors' strategy and targets

Engage the Training Partner Channel Outsourced Training Channel and Support Services EMEA & ANZ 2019 Highlights:

200+
Autodesk &
Unity Training
Channel
Partners

360% growth in the Unity Channel Partner & Sponsor of **WorldSkills** WW & UK BIM Competition

65,000+ end users trained

> 100+ Instructors enrolled for Unity







### **Brass for Africa**

Our Charity Partnership with Brass for Africa is based on our shared values of "Bringing learning to life" and "People who care about learning". Brass for Africa is unique how it uses music as a tool to empower and transform the lives of more than 1000 extremely disadvantaged, and often disabled children and young people in Uganda and Liberia every week.

We help them by printing music sheets and promotional material, in securely packing instruments for shipping to Uganda, and most importantly ensuring that all instruments are delivered securely and able to pass through customs.

Support and donations of playable brass instruments are always welcome, if you think you can help, please get in touch.

## Diversity, Environment & Quality Standards

KnowledgePoint is proud to be fully committed to providing equality in the workplace and all opportunities are afforded to individuals fairly and irrespective of age, disability, gender, race or sexual orientation. We pride ourselves in having over a dozen languages spoken across the whole business.

Our environmental policy is to continually strive to provide our customers with environmentally friendly products and services. We achieve this by recycling, reducing waste and reusing resources wherever possible and by maintaining building and equipment facilities through preventative service and maintenance. We also have reduced or where possible removed plastics throughout the business and offer environmentally friendly alternatives.

We hold our supply chain to high environmental standards and also donate old supplies and equipment to people or organisations that will continue to make use of it. Internally, we educate our staff on how to keep waste to a minimum, and offer a cycle to work scheme to aid in reducing our carbon footprint.

We are ISO 9001, 27001 and 14001 certified and an Investor in People (IIP).



#### Contact us today:

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Customer Service: Monday to Friday 0800 – 1800

**Getting Social:** 

Twitter: @KPointHQ

LinkedIn: KnowledgePoint

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